

Rebounds & Magic Triangles

Techcet CMP Consumables 2011 Market Update

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Outline

✦ The Business

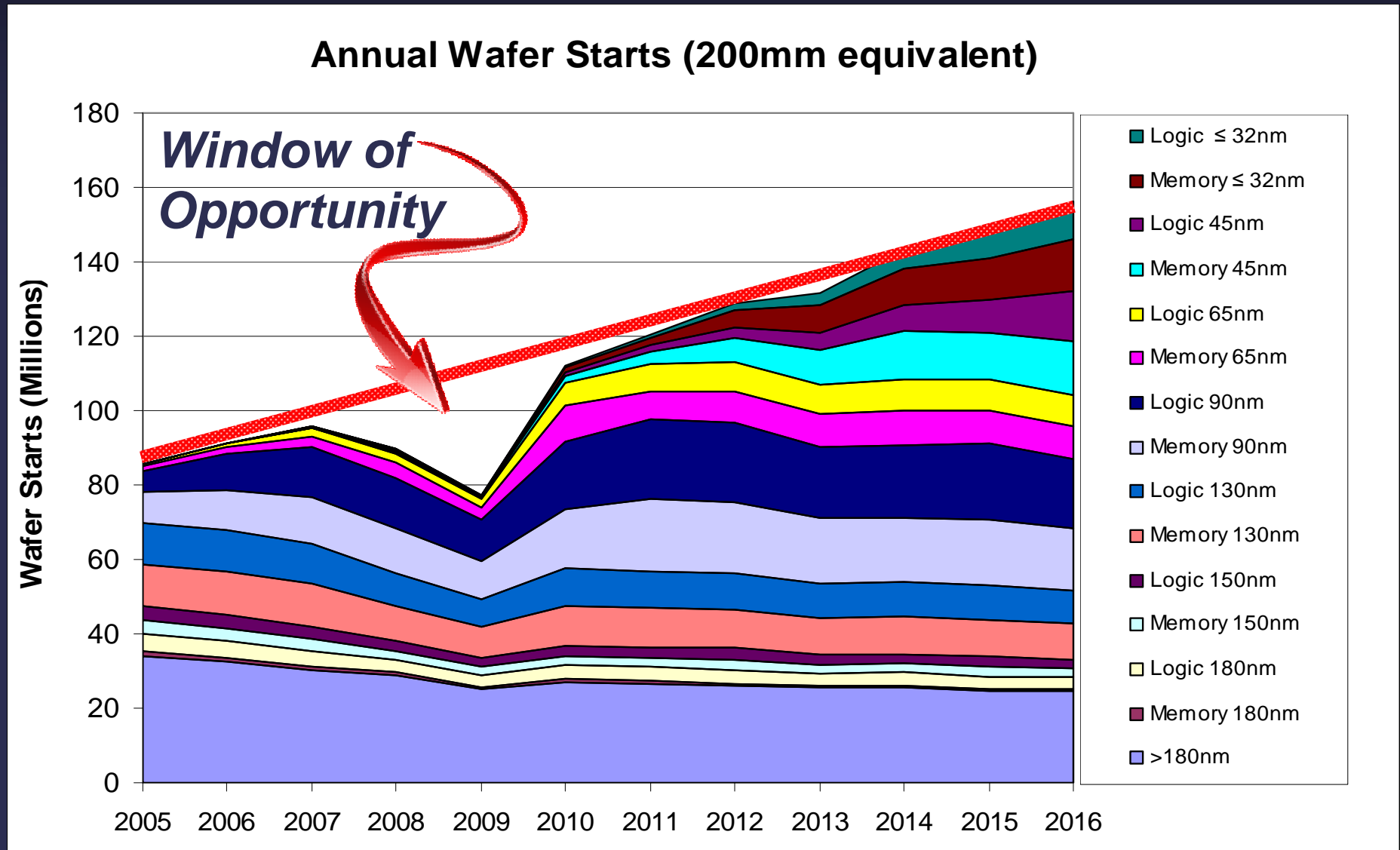
✦ The Players

✦ The Buzz

✦ The End

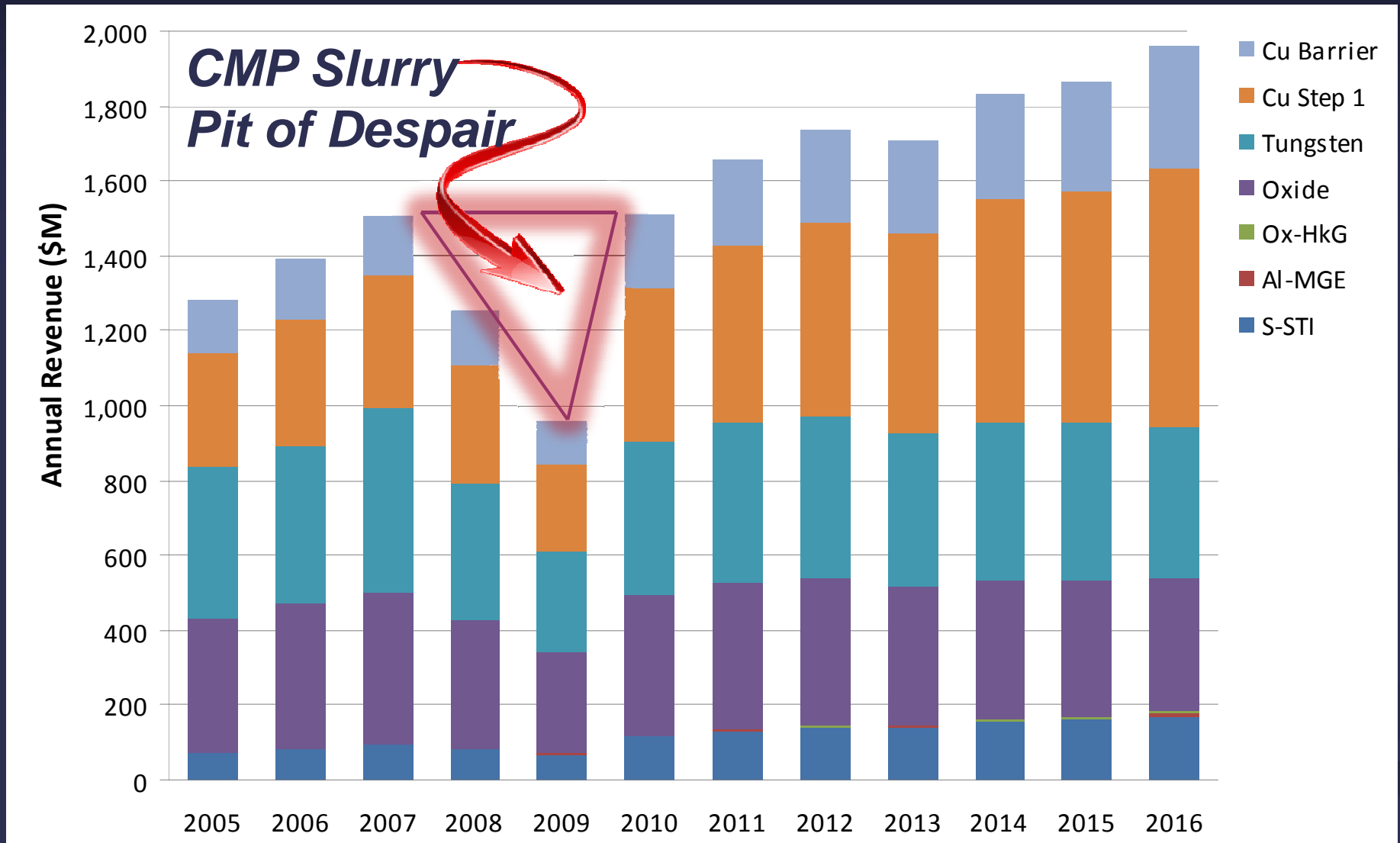


The Business of Semiconductors



Source: Techcet Group, April 2011

The Business of CMP



Source: Techcet Group, April 2011

The Business of CMP

- * 2010 revenues match 2007 peak
 - ✦ Up 37% over 2009 low
 - ✦ 2011 forecast +9% to \$1.65B
- * Revenue shift
 - ✦ More copper & STI
 - ✦ Less tungsten & ILD
- * CMP recession impacts
 - ✦ Leading edge – what recession?
 - ✦ One supplier drop out (SemiQuest)



The Players - Slurry

- * FujiFilm absorbs 100% of Planar Solutions
- * BASF enters the CMP slurry business
- * > 15 suppliers share \$1.03B market
 - ✦ Tier 1 – Cabot Microelectronics ~40% share
 - ✦ Tier 2 – DANM, Dow, FujiFilm, Fujimi, Hitachi
 - ▲ Shares 5% to 11%
 - ✦ Tier 3 – Anji, AGC, ATMI, BASF, Bayer, Cheil, Ferro, JSR, Wacker
 - ▲ Shares <5%

The Players - Pads

- * Investor confidence: new funding rounds
 - ✦ innoPad \$6M, April, December 2010
 - ✦ NexPlanar \$10M Series D, March 2011
- * > 16 suppliers share \$626M market
 - ✦ Tier 1 – Dow ~80% share
 - ✦ Tier 2 – Cabot ~5–7% share
 - ✦ Tier 3 – innoPad, JSR, Praxair, Thomas West
 - ▲ Shares 3–5%
 - ✦ Others – 3M, Fujibo, IVT, KPX, NexPlanar, Rogers, SKC, Toray, Toyo, Toyobo

The Players – Other CMP

* Pad conditioners

- ✦ Market size estimates range \$200M – \$400M
- ✦ 3M & Kinik control over half the market

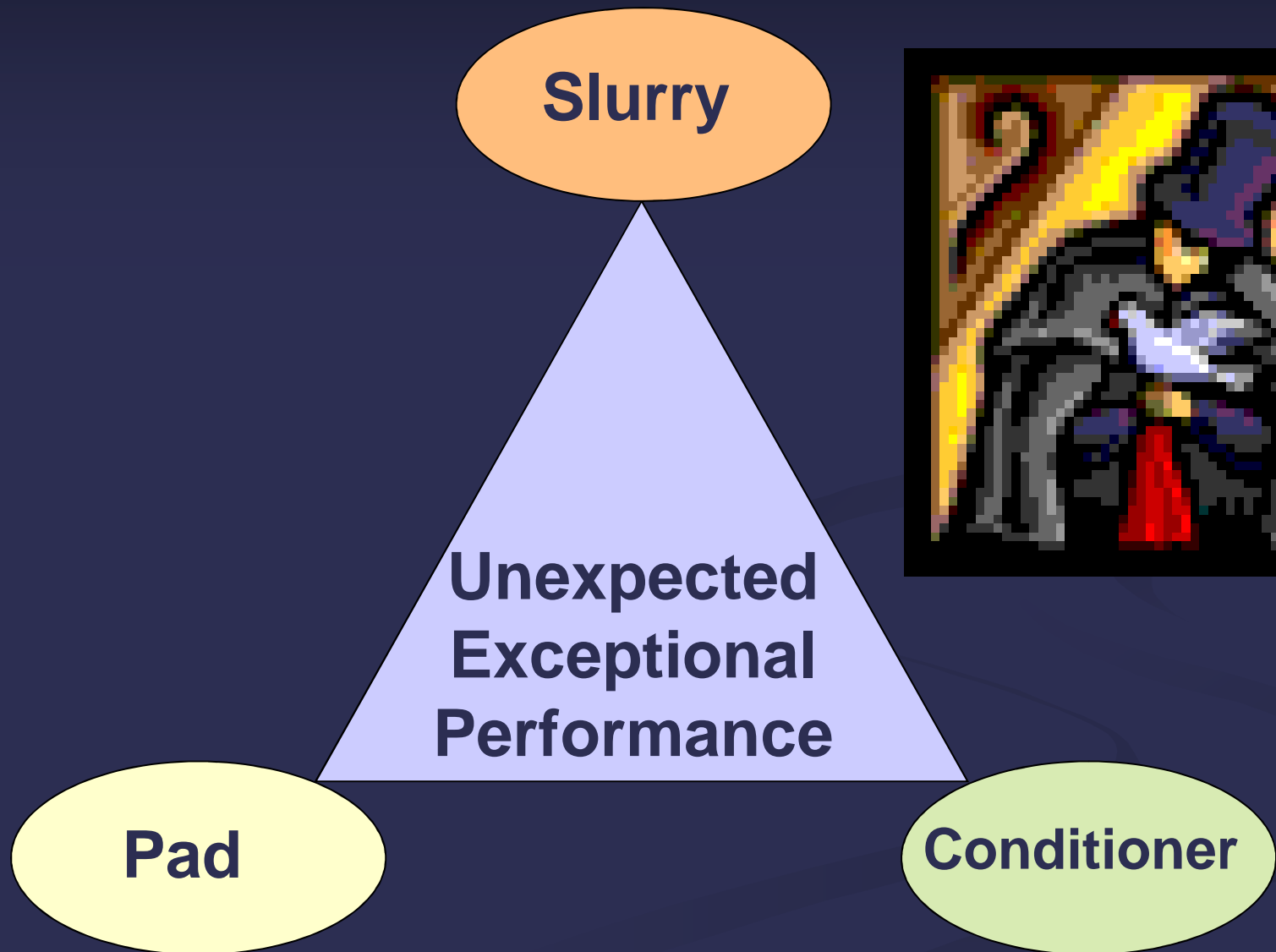
* PVA brushes

- ✦ Market size estimated \$30M – \$50M
- ✦ ITW & Aion control 80% of the market
- ✦ ~\$10M market for HDD

* Slurry filters

- ✦ Pall, Entegris & 3M dominate

The Buzz – Magic!



Magic Triangles

* Why now?

- ✦ Years of talk about synergy between pad and slurry development produced *nothing*
- ✦ <45nm specs made us look more closely

* Systematic engineering work

- ✦ Designed experiments
- ✦ New products available for evaluation
- ✦ Fab tool time available
- ✦ Fab engineer work product, no R&D transfer



Magic Triangles

* Process characteristics

- ✦ Less aggressive pad conditioning
- ✦ Highly reproducible pad roughness
- ✦ Tight slurry PSD

* Resulting observations

- ✦ Sharp reduction in surface scratches
- ✦ Dishing meets aggressive specs
- ✦ Exceptional removal rate stability
- ✦ Lower CoO (pad life, conditioner life)



Magic Triangles

- * Specific examples: **CONFIDENTIAL**
 - ✦ Patriot Act does not apply
 - ✦ Enhanced interrogation techniques off limits
 - ✦ *Slurry-boarding on hold*

* Magic triangle citations

- ✦ Cabot (pads)
- ✦ Fujimi
- ✦ Hitachi
- ✦ innoPad
- ✦ Intel
- ✦ Morgan



The End

- * CMP market has recovered to its pre-recession trajectory
- * CMP users and suppliers will both benefit from magic triangle work completed during the recession
- * It is time for a CMP Slurry Market Statistics Program



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* 2011 CMP Report Orders

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